

NIT No. BSEDC/3033/10 dated 07/07/2010 Prebid Clarifications for Miscellaneous Items					
S.No	RFP Clause	Bidders Query	Tender Page No.	Topic	BSEDC Clarification
1	Clause 3 (VII): General Bid- Payment Schedule	It may kindly be changed to 95% within 15 days from the date delivery. 05% against Performance Security Deposit by way of Bank Draft valid through the period of warranty.	Page 20 / Clause VII	Payment Terms	Items like Digital Camera 90% can be paid against delivery and 10% with in 3 months. Rest all items Payment terms are as per the RFP
2	Clause 3 (VII): General Bid- Payment Schedule	In past it has been observed that in want of certification, testing, installation, site not ready, etc. the payment of suppliers are held back. Therefore, Beltron should modify their terms and do justice to suppliers.	Page 20 / Clause VII	Payment Terms	A site non readiness certificate can be produced for those locations where site is not ready and then payment to that effect can be released.
3	Delivery & Installation: 30 days delivery time limit will be applicable for all deliveries at Beltron Stores in Patna only. (Order date not to be included) by the supplier. In exceptional cases, BSEDC Ltd. may ask the Bidder/Manufacturer to deliver the items at BSEDC Ltd. for verification prior to delivery, installation and commissioning at user site. The installation should be completed within 30 days of delivery of the equipment at user site.	In your tender it is not specified as which item is to be delivered where. Therefore, please mention that all deliveries shall be at BELTRON Patna, and after its technical certification / checking at Patna, it will then sent to actual user destinations.	Page 19	Delivery	Normally delivery will be at Patna. However on some specific conditions where vendor installation is a must, place of delivery will be mentioned.
4	Projection system 3 LCD panels: 1 lens projection system, Projection Lens 1.3 times power zoom lens	Higher the Zoom better projection feature it is. Recommended 1.5 times or better	Page 40	Specs : Projection Lens	Zoom should be 1.5 times or better
5	Technical Sepcs : Digital Camera	Lens with shorter focal length has greater optical power. Therefore it should start from 24 to 38mm	Page 48	Specs : Focal Length	Focal Length should be 24 to 38 mm
6	Technical Sepcs : Digital Camera	Logically if focal length is shorter and Focus is better then it will depend upon the size of lens. A bigger lens would be better with these attributes. Therefore, it should start from 1.75 to 2.40mm	Page 48	Specs: Focus	Accepted
7	Projection system 3 LCD panels : 275W UHP	In LCD Projector, the lamp wattage varies by manufacturer. Lower wattage with higher light output is always better, since it results in lower electricity consumption. Therefore, it should be either : 230W or up to 275W	Page 48	Tech. Specifications	Accepted
8	Projection system 3 LCD panels : Screen Coverage 40 to 600 inches (Viewable area measured diagonally)	600" means screen twice the size of a multiplex. Therefore, instead of starting 40", it should be 30" so that even in smaller rooms the presentations could be carried out, and maximum 300" which is more than sufficient for any board room 30" - 300"	Page 49	Specs : Screen Coverage	Screen Size is modified to 40" to 300"

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9	Projection system 3 LCD panels : DTV (480/60i, 575/50i, 480/60p, 575/50p, 720/60p, 720/50p, 1080/60i, 1080/50i, 1080/60p, 1080/50p)	After DTV, its now HDTV formats. In current models HDTV formats will make the product more technically complete. Therefore, instead of detailing one format, it is recommended that entire spectrum is covered by mentioning HDTV, EDTV, SDTV, Component Video, Standard video, Digital input (HDMI), Personal Computer, USB Type A & B Ready.	Page 49	Specs :DTV	Accepted
10	Projection system 3 LCD panels : Y/C Video	Y/C Video: What component is this?	Page 49	Tech. Specifications	Composite Video w/o DC Bias
11	Projection system 3 LCD panels : Contrast Max. 700:1	Projector without contrast ratio is like light box. Its' contrast that make the difference 2000:1 or better	Page 40	Tech. Specifications	2000:1 is accepted for Projector
12	Projection system 3 LCD panels : Contrast Max. 700:1	Higher the lamp life, better the product life cycle, as they are the main consumable component of the projector 3500 Hrs in standard mode (Eco)	Page 40	Specs: Add Lamp Life	3500 Hrs or better. A Spare Lamp should be quoted as optional.
13	Projection system 3 LCD panels : Light Output 4000 ANSI Lumens (Lamp mode High) , 3200 ANSI Lumens (Lamp mode Standard)	Usually this is manufacturer and technology dependent. This is a secondary mode and (for example) could be 2000 to 2400 lumens depending upon architecture 2000/ 2400ANSI	Page 40	Tech. Specifications	Accepted with a Minimum Light Output of 2400 Lumens
14	PTZ Network Camera: 444X Zoom - 37X Optical, 12X Digital	444x zoom- Proprietary : please incorporate most standard parameter or define common range : 420x or better	Page No. 41	Tech. Specifications	Accepted
15	PTZ Network Camera: use with monitor, DVR or Computer	use with monitor, DVR or Computer: Since you have asked for Network camera, then why have analogue recorder. It should be changed to "Network Video Recorder" NVR/Computer of Pure IP. Integrated PTZ control Pan Range – 360 degrees Tilt Range – 220 degrees	Page No. 41	Tech. Specifications	NVR is enough and analog recorder is removed.
16	PTZ Network Camera: 520 lines horizontal resolution	520 lines horizontal resolution: It is better to have progressive scan rather than old features which may not be supported in current models Progressive Scan	Page No. 41	Tech. Specifications	Accepted
17	PTZ Network Camera : Picture elements:752 (H) x 582 (V)	picture elements : 752 (H) x 582 (V) - This is not very standard of all manufacturers. Common is 704(H) x 576(V)	Page No. 41	Tech. Specifications	Picture Resolution is 704 x 576 or better

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18	PTZ Network Camera : 7" Dome, 9" Overall Diameter	7" Dome, 9" Overall Diameter :Pl prefix this with approximate, otherwise, it will become proprietary	Page No. 41	Tech. Specifications	This the requirement of Indenting Dept. However bidders can quote any equivalent models.
19	PTZ Network Camera : Zoom found time:<1.65s	weight : 6.5lbs - Pl prefix this with approximate, otherwise, it will become proprietary	Page No. 41	Tech. Specifications	Weight should as less as possible.
20	PTZ Network Camera : Weight:6.5 lbs. Height: 14"	Height : 14" - Pl prefix this with approximate, otherwise, it will become proprietary	Page No. 41	Tech. Specifications	This the requirement of Indenting Dept. However bidders can quote any equivalent models.
21	PTZ Network Camera :- Pixels : 768x494	Pixels : 768 x 494 - This is not very standard format of all manufacturers. Common is 752 x 582	Page No. 41	Tech. Specifications	Resolution Can be 752x494 or better
22	PTZ Network Camera :- 480 TV Lines Horizontal Resolution	480 TV Lines Horizontal Resolution: RFP is asking for analogue specks in a network camera. This may please be changed to digital progressive resolution 800 x 600	Page No. 41	Tech. Specifications	Agreed resolution can be 800x600
23	PTZ Network Camera :- Power Supply: 24V AC	Power supply : 24V AC - Why should we have separate power, POE will provide unified power and data through same network cable	Page No. 41	Tech. Specifications	Required in the event of non availability of PoE ports in the Ethernet Switch
24	PTZ Network Camera :- Interface : RS485 (Pelco-D)	Interface : RS 485 (Pelco-D) - Should be pure IP output	Page No. 41	Tech. Specifications	Accepted
25	PTZ Network Camera :- Lens : 22X Optical Zoom, 4~86mm, F1.6	lens : 22x optical zoom, 4~86mm, F1.6 :- Proprietary to a few manufacturers	Page No. 41	Tech. Specifications	The requirement is from user department and bidders can quote equivalent and near equivalent cameras
26	PTZ Network Camera :- Pan Speed : 0-250° /s, Tilt Speed : 0-200° /s	Pan Speed : 0-250 deg / sec, Tilt speed : 0-200 deg/sec :- PTZ Cameras are rated directly on two major factors (a) Optical zoom (b) PTZ Speed. Larger coverage is value for money componen. Pan Speed : 0-300 deg/sec Tilt Speed : 0-300 deg/sec	Page No. 41	Tech. Specifications	PTZ with Optical Zoom of the tendered spec. is minimum. Bidders can offer better cameras
27	High end digital photocopier with ADF, Interface with PC, 23ppm (A4 size colour), 28 ppm (B/W), 1200x1200 dpi in colour and 2400x600 dpi B/W, Memory 1GB+512 MB, 80GB HDD,	Colour Copier Speed : Should be 28 in both, colour & Black & white. Resolution from 2400 X 600 to 600 X600. HDD should be from 40 GB to 80 GB.	Page No. 48	Tech. Specifications	28PPM in both Colour and B/W and resolution can be 600x600 with HDD of Min 40GB
28	Technical Sepcs : Scanner, Potocopier	Color Copier:Network Ready must be mentioned.	Page No. 48	Tech. Specifications	Colour Copier should be Network ready
29	Technical Sepcs : Scanner, Potocopier	Color Copier:Document Feeder from ADF to RADF & Duplex	Page No. 48	Tech. Specifications	Document feeder can be either ADF or Duplex RADF